

Feedback from Art of Networking Workshop
Sponsored by Sturgis Bank & Trust 4/19/05
For
Sturgis & Three Rivers Chamber of Commerce

Greatest Single benefit derived from this workshop was:

Importance of listening and seeking information from others
The focus of give first
Meeting new people at the workshop (helping me to overcome my “creative avoidance”)
How to start off a conversation and keep it going
That it is OK to listen and not be an overpowering salesman!
How to start and end a conversation
Increasing my confidence and comfort in talking w/people
Working on my self introduction
Meeting new people
Good handouts
The Box Step
Easy ways to network and start meeting people
Getting to meet people I didn't know before
Graceful exits
How to fit in and not be “pushy”
Evaluating my self introduction
Learning how to meet new people
I now feel more comfortable with interactions
To put the idea of networking in a different perspective
Becoming more comfortable w/greeting
How to give my self-introduction in a way that will have them ask me more
The courage to speak up in a group
Insight into the “good networking” mind-set
ASK don't TELL

Anything else you would like to say:

Great Workshop. **Thank you Sturgis Bank & Trust for this Gift!**
The networking instruction is important. Keep up the good work!
Thank you, good practical tips and practice
Great energy! I would come to another seminar
Great seminar! Thank you.
This was very helpful!!! Thanks
Very good program, educational & entertaining
I'll take any introvert help I can get.
This more fun than I expected!
It was upbeat, fun & contagious, thank you for a great seminar
The tone of one's voice will make their self- intro sound salesy or real

The seminar was great. I learned a lot and really enjoyed it.
These kinds of things should be taught in school
I liked how the message was delivered with stories