

Feedback from Art of Networking Workshop
Sponsored by Chemical Bank
For
Saginaw Chamber of Commerce

Greatest Single benefit derived from this workshop was:

Push aside agenda

To shift focus to others

Reinforcing many of the things I naturally do in my daily "sales" job

Overcoming fear of ice-breaking/exiting

Shortened version of what I do

Become a resource, the "go to" person

Shortening my intro on what I do

More confidence

Listen better, engage with them not at them

Becoming a resource

Anything else you would like to say:

Very helpful

I feel my time was well spent

I got way more out of this than I figured and I've been in sales for over 15 years!

Great class! Well informing

Nice, upbeat seminar with practical tips

Excellent presentation

"Thank you", your program is the Best