

Feedback from Art of Networking Workshop  
Sponsored by Great Lakes Profiling  
For Novi

**Greatest Single benefit derived from this workshop was:**

How to be a better networker  
Underscored what comes naturally  
Learning to talk and communicate with people better  
How simple networking can be if practical  
The concept of offering to be of non-business assistance to people that you are networking with  
How to network altogether  
Better understanding of networking  
The graceful exit  
No agenda  
Better understanding of networking process  
How as an introvert I can be an effective networker  
Refocus on presentation and perceptions  
Helpful information on networking successfully  
Being of service to someone  
Who I am going to become friends with  
Making networking less painful  
Box step  
Meeting other people  
Confirmation that the techniques I have been taught are successful. Also, the session helped me to communicate better with people not “prospects”  
Secret relationship for relationships  
Changing my mind set. “What can I do to assist you?”  
Better networking etiquette

**Anything else you would like to say:**

This seminar was very helpful and interesting  
I loved this workshop- instructor made it fun!  
Good presentation  
A wonderful workshop! I am definitely interested in attending part 2  
Good practical knowledge for introverts  
Everything was great!  
Energetic  
Great presentation/training  
Excellent presentation  
Thank you!  
Good program. Really enjoyed it.