

Feedback from Art of Networking Workshop
Sponsored by Carrie Cole, Financial Planner
For Livonia Chamber of Commerce

Greatest Single benefit derived from this workshop was:

Introduction

How to introduce myself to people and make them want to know more about it

What questions to ask and when to ask- structure

Provide information on what I really need to be doing at networking events

My new tagline- "I provide peace of mind for families with aging parents"

Better "planning" for networking events

Breaking down my self intro

How to break into a group

The true definition of networking

My self introduction

To feel more comfortable about networking

Ask questions get to know the other person

Ice breaker working on my 10 second sound bite

The steps "the Box" to help network

The "structure" of networking for business

Staying focused- don't oversell

A process to ease the intimidation

Keeping in mind the other persons interest

Exiting a conversation

Reinforced my work with networking groups- gave structure to the process

Better self introduction

The Box Step

One to one practice

New tips on networking

Feeling comfortable talking to strangers- Box Step keeps more organized

Learning the do's and don't's of networking

Learning a new catch phrase to pursue interest

Anything else you would like to say:

It was excellent. I will craft different introductions for different situations

It was very informative

I enjoyed this seminar more than I thought I would- it was FUN and I learned a lot

Great workshop

I found this workshop very helpful & I left feeling more confident

Nice workshop- don't change anything

Very good- reminding me what I need to know more o

Nice Job!

GREAT SESSION!

Great presentation!

Very helpful- networking in class very effective

Do you come and talk to large groups

It would be good to get on the "spot" feedback from the one-to-one partner after the session was completed