

Feedback from Art of Networking Workshop
Sponsored by Chemical Bank
For Benton Harbor Chamber of Commerce

Greatest Single benefit derived from this workshop was:

The “taking the cold out of cold calling” section
Being sensitive with your message
Self introduction
My introduction has to create questions so they ask for more
A workable process
Great ideas!
“Have a Plan” and “move at least 2 groups”
About networking
Learning how to begin a conversation by breaking the ice
Got to meet some new people
The personal introduction
Networking for the introvert
Ask, don’t tell
Developing my self introduction
Great icebreakers and exit tips
Graceful exits
Stats on usefulness of networking
Knowing each person has 250 people they know. I’m not JUST talking with that person.
Self introductions and general “box step”
Introducing what I do
To listen more and talk less
Techniques to develop opening statements
How to start a conversation properly

Anything else you would like to say:

Try this topic: how to network with people who don’t really want to network
Thank you Chemical!
Great content and presentation!
Thank you for the training
I thought it was a very good seminar
I really enjoyed the seminar. Denise is a very engaging presenter
Great speaker- informative and entertaining
Really enjoyed the workshop stations!
Thank yo
Well presented